# 6 Lecture - MGT111

## **Important Mcqs**

## 1. What is power in an organizational context?

- A) The ability to influence others
- B) The authority to make decisions
- C) The ability to control resources
- D) All of the above

Answer: D) All of the above

## 2. Which of the following is NOT a source of power?

- A) Expertise
- B) Charisma
- C) Gender
- D) Legitimacy

Answer: C) Gender

## 3. Which type of power is based on the ability to reward or punish others?

- A) Coercive power
- B) Legitimate power
- C) Reward power
- D) Referent power

Answer: C) Reward power

## 4. What is the difference between power and authority?

- A) Authority is derived from one's position, while power is based on personal attributes
- B) Power is derived from one's position, while authority is based on personal attributes
- C) There is no difference between power and authority
- D) Both are derived from personal attributes

Answer: A) Authority is derived from one's position, while power is based on personal attributes

## 5. Which of the following is a political tactic used in organizations?

- A) Negotiation
- B) Collaboration
- C) Sabotage
- D) Teamwork

**Answer: C) Sabotage** 

#### 6. Which type of power is based on the admiration and respect of others?

- A) Coercive power
- B) Legitimate power
- C) Reward power
- D) Referent power

Answer: D) Referent power

## 7. Which type of power is based on knowledge and expertise?

- A) Coercive power
- B) Legitimate power
- C) Reward power
- D) Expert power

**Answer: D) Expert power** 

#### 8. What is the difference between a formal and informal leader?

- A) Formal leaders are appointed, while informal leaders emerge naturally
- B) Formal leaders are more powerful than informal leaders
- C) There is no difference between formal and informal leaders
- D) Informal leaders are appointed, while formal leaders emerge naturally

Answer: A) Formal leaders are appointed, while informal leaders emerge naturally

#### 9. Which type of power is based on the ability to control information?

- A) Coercive power
- B) Legitimate power
- C) Reward power
- D) Information power

**Answer: D) Information power** 

#### 10. What is the difference between power and influence?

- A) Power is the ability to control others, while influence is the ability to persuade others
- B) There is no difference between power and influence
- C) Influence is the ability to control others, while power is the ability to persuade others
- D) Power and influence are the same thing

Answer: A) Power is the ability to control others, while influence is the ability to persuade others.