

41 Lecture - MGT211

Important Subjective

1. **What is non-verbal communication?**

Answer: Non-verbal communication refers to the use of body language, facial expressions, gestures, and tone of voice to convey messages without words.

2. **What are some examples of non-verbal communication modes?**

Answer: Examples of non-verbal communication modes include body language, facial expressions, gestures, paralinguistics, kinesics, haptics, proxemics, chronemics, olfactory communication, physical appearance, posture, and silence.

3. **Why is understanding non-verbal communication important?**

Answer: Understanding non-verbal communication is important for effective communication in personal and professional relationships. Non-verbal communication can complement or contradict verbal communication and can convey emotions, attitudes, and intentions.

4. **What is paralinguistic communication?**

Answer: Paralinguistic communication refers to the use of tone of voice, pitch, volume, and other vocal elements to convey meaning and emotion.

5. **What is kinesic communication?**

Answer: Kinesic communication refers to the use of body movements, gestures, and facial expressions to convey meaning and emotion.

6. **What is haptic communication?**

Answer: Haptic communication refers to the use of touch to convey meaning and emotion, such as a hug or a handshake.

7. **What is proxemic communication?**

Answer: Proxemic communication refers to the use of physical distance and space to convey meaning and emotion, such as standing close or far away from someone.

8. **What is chronemic communication?**

Answer: Chronemic communication refers to the use of time to convey meaning and emotion, such as punctuality or the timing of a message.

9. **What is olfactory communication?**

Answer: Olfactory communication refers to the use of scent or smell to convey meaning and emotion, such as the use of perfume or cologne.

10. **How can non-verbal communication be used in a positive way?**

Answer: Non-verbal communication can be used in a positive way by conveying empathy, respect, and understanding. It can also be used to create a positive and welcoming environment and to build trust and rapport with others.