# 41 Lecture - MGT211

## **Important Subjective**

### 1. What is non-verbal communication?

Answer: Non-verbal communication refers to the use of body language, facial expressions, gestures, and tone of voice to convey messages without words.

## 2. What are some examples of non-verbal communication modes?

Answer: Examples of non-verbal communication modes include body language, facial expressions, gestures, paralinguistics, kinesics, haptics, proxemics, chronemics, olfactory communication, physical appearance, posture, and silence.

## 3. Why is understanding non-verbal communication important?

Answer: Understanding non-verbal communication is important for effective communication in personal and professional relationships. Non-verbal communication can complement or contradict verbal communication and can convey emotions, attitudes, and intentions.

## 4. What is paralinguistic communication?

Answer: Paralinguistic communication refers to the use of tone of voice, pitch, volume, and other vocal elements to convey meaning and emotion.

#### 5. What is kinesic communication?

Answer: Kinesic communication refers to the use of body movements, gestures, and facial expressions to convey meaning and emotion.

## 6. What is haptic communication?

Answer: Haptic communication refers to the use of touch to convey meaning and emotion, such as a hug or a handshake.

## 7. What is proxemic communication?

Answer: Proxemic communication refers to the use of physical distance and space to convey meaning and emotion, such as standing close or far away from someone.

## 8. What is chronemic communication?

Answer: Chronemic communication refers to the use of time to convey meaning and emotion, such as punctuality or the timing of a message.

## 9. What is olfactory communication?

Answer: Olfactory communication refers to the use of scent or smell to convey meaning and emotion, such as the use of perfume or cologne.

## 10. How can non-verbal communication be used in a positive way?

Answer: Non-verbal communication can be used in a positive way by conveying empathy, respect, and understanding. It can also be used to create a positive and welcoming environment and to build trust and rapport with others.